

Professional Services



RFP Prep/Consulting

Good communication and a productive relationship between you and your suppliers begins with a clearly written and well organized Request For Proposal (RFP). A well written RFP establishes technical goals, communicates administrative and financial expectations, and sets the tone for a healthy relationship with a minimum of surprises.

Open Storage Solutions® can manage your RFP process from the requirements analysis/solution design to evaluating the proposal responses and vendor selection. The goal of this service is to help you select the best and most cost-effective storage solutions to meet your specific needs.

Open Storage Solutions have been storage and data protection experts for over twenty five years and have hands-on experience with the storage industry's leading products and technologies. This expertise will be brought to bear by providing the following services:

- Requirements Discovery
- Requirements Analysis and Solution Design
- RFP Specifications Preparation
- Evaluation Criteria Determination
- RFP Response Evaluation
- Project implementation oversight



Open Storage Solutions can provide RFP consulting, writing services and evaluation of submitted RFPs. We can also aid in the development of technical requirements and help score and evaluate proposals.



From the initial RFP development to evaluating proposals and vendor selection, Open Storage Solutions can provide you with the objective perspective you need to make your best RFP decisions, ensuring you pay a fair price for exactly what you need.